



Building Our

FOUNDATION

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Our Mission

We promote respect, create opportunities, facilitate services, and advocate for equal rights for all people with intellectual and developmental disabilities.

Letter From Our CEO



Jonathon Rondeau

Chief Executive Officer

Dear Friend,

Enclosed you will find The Arc Central Chesapeake Region's 2018 annual report, which covers the period of July 1, 2017 to November 15, 2018.

The Arc Central Chesapeake Region empowers people with disabilities to reach independence and to connect families and the community with the resources they need. Within our annual report, you will find stories of the people, families, and members of our community.

As we look back at 2018, we are proud of the accomplishments we have and looking forward to a successful 2019. We moved into our new Severn headquarters in the summer and expanded our support on the Eastern Shore with three more counties. We are building our foundation and dedicated to providing quality support to all people with intellectual and developmental disabilities.

I want to thank you for your investment in The Arc over the past year. Without the help of donors like you, it would not be possible to support nearly 1,500 people throughout 9 counties to live engaged, independent lives.

Sincerely,

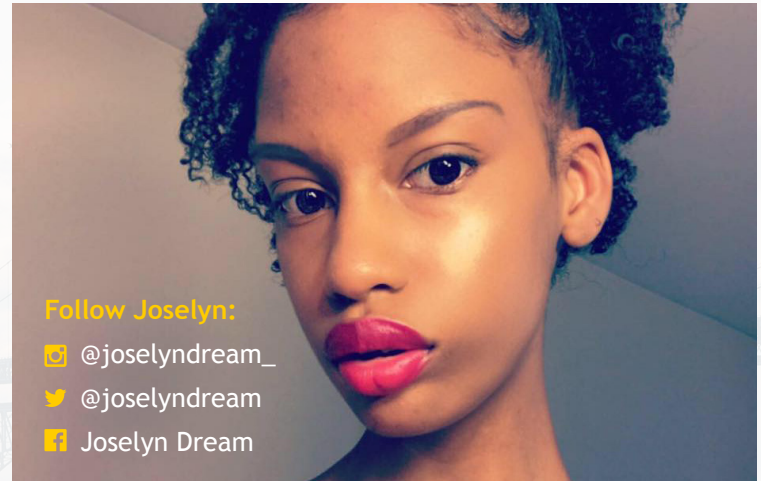
A handwritten signature in black ink that reads "Jonathon". The signature is fluid and cursive, with a large loop at the end.

BUILDING OUR
Foundation



Success Stories

Joselyn has enjoyed expanding her love of sewing into her own Etsy business and keeping up with fashionable trends via Instagram. Her motivation comes from studying different patterns and fashions and knowing she can do it herself. She promotes her business through social media platforms and Etsy, Joselyn Dream. Making customers happy with her custom designs makes her happy and gives her inspiration for future projects. Many of her ideas come from her dreams, hence her company name, she draws her designs, and finds ways to improve older designs. Working from home has given her the flexibility to be creative and expand her business in 2019 with the hopes of being her own boss!



Carl has worked for Electrical Training Alliance for 7 years. Carl has just been promoted to *Certificate Specialist* and will be getting a \$4.00 an hour raise! Carl will start his new duties and responsibilities after the 1st of the year. Carl is so excited and proud of himself for all the hard work he has put in.





Tyler has been working so hard to have the freedom to drive on his own. He works at his local McDonald's and has had a dream to drive himself back and forth to his job. He has been striving to get his learners permit and after four years of preparation he has accomplished this goal. His hopes in the near future are to drive completely unassisted without the help of his family.



Maurisha, originally from Baltimore County, recently relocated to Maryland's Eastern Shore. Her days are filled with her job at ACME, volunteering in the community, and cheering on her beloved Redskins. As she cooks her favorite tator tot casserole, Maurisha shares that she loves being in her own home - a space that really reflects her personality and lifestyle. "I like the freedom living in my own home gives me, I can work in the community and come home and cook, which I really enjoy," said Maurisha.

“Maurisha is a great example of what independence can look like. Our philosophy is to make sure that we are helping people find living options that are completely customized to that person.”

-JONATHON RONDEAU, CEO of The Arc Central Chesapeake Region

BUILDING OUR
Community



Chesapeake Neighbors

Chesapeake Neighbors mission is that all people regardless of income or disability have the right to live in quality, affordable homes.



CHESAPEAKE NEIGHBORS

An Arc Central Chesapeake Region Company

BEFORE



AFTER



*New Build: 4
bedrooms, fully
accessible home*

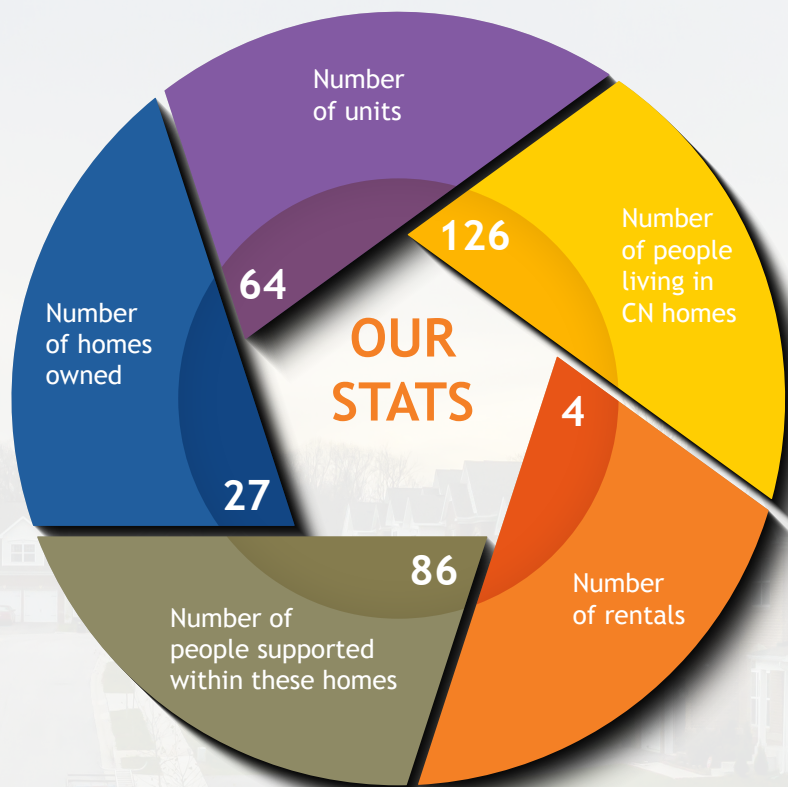
BEFORE



AFTER



*Major Renovation:
4 bedrooms with
2 fully accessible
bathrooms*



BOARD OF DIRECTORS

Laura Carr, Chair
LAURA'S HOME STAGING

Ed Worff, Secretary
RETIRED, US NAVY

Rich Donoho, Board Member
COMPUTER SYSTEMS GROUP

David Ingram, Board Member
DEPARTMENT OF DEFENSE

Susie Leaman, Board Member
GIANT FOODS

Nancy Rase, Board Member
NANCY RASE CONSULTING SERVICES

Chesapeake Neighbors, a wholly owned subsidiary of The Arc Central Chesapeake Region, works with housing specialists throughout Maryland to find homes, assists in securing funding, and increases access to affordable housing for people with developmental disabilities and low incomes to achieve a better quality of life.

OUR MILESTONES

2018

Arnold  

Severna Park   

Severn  



Linthicum  


Millersville 

33... Total number of people served within these homes

10... Number of expansion

2019


Pasadena  


Arnold 

AA County  *expected*

10... Total number of people served within these homes

6... Number of expansion

 PURCHASE

 RENOVATION

 BUILD

BUILDING OUR
Services



The State of Maryland



Governor of the State of Maryland, to

BRANDEE BROWN, Greetings:

Be it Known That on behalf of the citizens of this State in recognition of the achievement of Brandee Brown, Professional Work and your dedication to the state of Maryland for serving as business incubator community living and employment opportunities for those with disabilities. For championing Maryland for the better by promoting equality of opportunity, access, and choice for Marylanders with disabilities, and for ensuring those with disabilities have the same opportunities to live and thrive in their communities as all Maryland citizens, we are pleased to confer upon you this

Governor's Citation



Witness My Hand and the Seal of the State of Maryland
at the City of Annapolis
this 1st day of August
2024
Robert W. Bennett
Governor
John W. Winkler
Secretary of State

Our Services



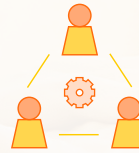
Children, Youth & Their Families

The Arc supports families from the birth of a child with a disability. We provide information and referrals for early intervention, administering grants to help cover the cost of services, family support, and assisting in transitioning youth from the school system into adulthood. This program also supports families with peer navigation, education sessions for families, and community connections.



Living Options & Services

The Arc believes in safe, affordable and accessible housing with appropriate supports for all, and is committed to matching people with living options that are customized to the person, reflecting their personality and lifestyle.



Workforce Development

Let our workforce strengthen yours. The Arc is committed to creating opportunities for people with intellectual and developmental disabilities to find meaningful jobs at sustainable wages that fit both the employee and employer's needs. Through pre-employment supports like CONNECT, employment discovery, and Project SEARCH, The Arc works in partnership with the person served to reach their employment outcome.



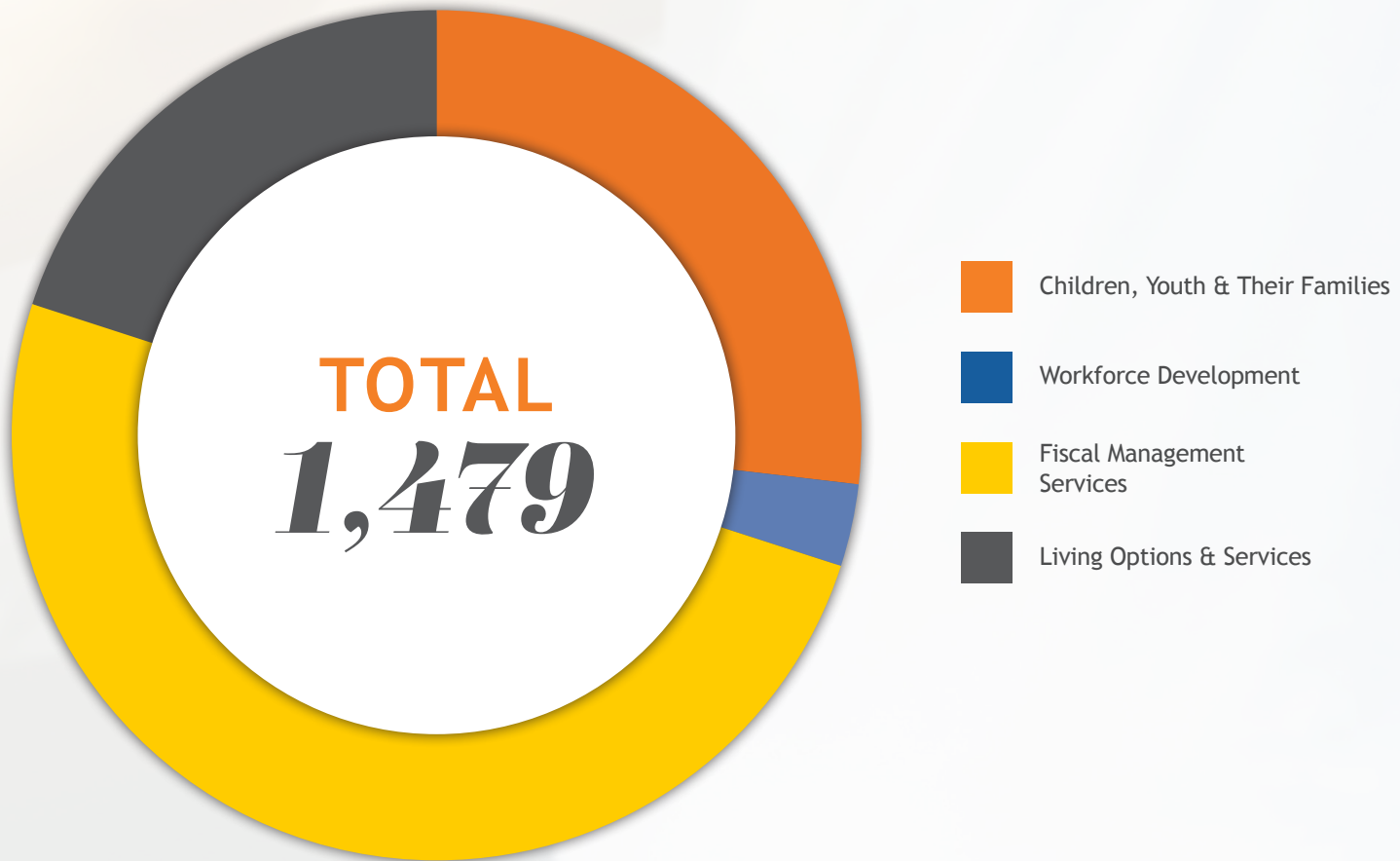
Fiscal Management Services

The Fiscal Management Services (FMS) team supports nearly 750 people state-wide who self-direct their services.

The self-directed service delivery model is an alternative to traditionally delivered and managed services. Self-Direction allows participants to have the responsibility for managing all aspects of service delivery in a person-centered planning process. Self-Direction promotes personal choice and control over who provides the services and how services are provided. Self-Direction help people live more self-determined lives!



Number of People Supported



BUILDING OUR
Network

20th Anniversary Golf Tournament



May 7, 2018

**The Golf Club at South River
Edgewater, MD**

Thanks to the support of our local community, The Arc raised over \$50,000 so that more children and adults with intellectual and developmental disabilities can live, work, play, and thrive in the

community. We had 166 people attend the sold-out tournament and at the private Golf Club at South River.



1ST PLACE TEAM:

Joe Bucceri, Ray Sauser,
Sean Shea, Scott Maisel

2018 GOLF CHAIR

Lori Gough

THANK YOU EVENT PARTNERS!

- Adam's Ribs, Edgewater
- Chick-fil-A, Edgewater
- Chuy's Tex Mex Restaurant, Annapolis

*Save the Date: Monday, May 6, 2019 at
The Golf Club at South River, Edgewater, MD.*

Thank You Corporate Sponsors!

HOLE-IN-ONE

BGC - Gardiner & Gardiner
Iliff, Meredith, Wildberger,
Brennan, PC
Kelly Benefit Strategies

TEAM SPONSOR

Howard Tech Advisors
Jefferson Leasing

COURSE BEVERAGE

M&T Bank

PUTTING CONTEST

Level One Architects

GOLF CART

Carpaccios Tuscan Kitchen
Goldin Group
The Jaklitsch Law Group
Mullen, Sondberg, Wimbish & Stone
Rosenthal and Associates

BREAKFAST

The Brennan Family

TEE-SOME

Bank of Glen Burnie
BB&T
Community Bank of the Chesapeake
Kelly Benefits & Financial Advisors
Lori Gough - Champion Realty
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CLOSEST TO THE PIN

Bay Capital Mortgage

LONGEST DRIVE

Diversified Insurance Industries

GREEN/TEE

Alexander Rossbach
Capitol Title
Caruso Homes
Chesapeake Telephone Systems
CoLab
DiNenna Lee CPA's
Lee Stierhoff
Homes by Otts
Mo Better Lawns
PopImpak, Inc.
Potter Burnette Law

Pull! for The Arc Clay Shoot



Pull! for The Arc was held on Friday, September 28th at The Point at Pintail in Queenstown, MD. We had 135 people that enjoyed local foods, craft beverages, and friendly competition for a great cause.

We thank our 2018 Clay Shoot Committee, chaired by board member, Greg Ferra, and to all our sponsors. Their hard work and contributions allowed us to raise more than \$28,000 to help the people we support.



AWARDS

Lewis Class I

- 1st Place - Chip Howard
- 2nd Place - Jon McGowan
- 3rd Place - Myles Conway

Lewis Class II

- 1st Place - Brent Ellewood
- 2nd Place - James Gorman
- 3rd Place - George King

Lewis III

- 1st Place - Jerry Rutowski
- 2nd Place - Lorenzo Heholt
- 3rd Place - Wade Barnes

Clay Conservationist

- Paul Conroy

*Save the Date: Friday, September 20, 2019 at
The Point at Pintail in Queenstown, MD.*

THANK YOU EVENT PARTNERS!

- Aging at Home Solutions
- Blue Heron Catering
- Comcast Spotlight
- Dave Keller
- Exceptional Software
- G&G Distributors
- George's Mixes
- Great Shoals Winery
- Lyon Distilling
- Phillips Wharf
- Rise Up Coffee
- St. Michael's Bistro
- The Chesapeake Bay Beach Club
- The Harbor Inn
- The High Spot Gastropub
- The Point at Pintail

Thank You Corporate Sponsors!

GOLD

BGC Gardiner & Gardiner
Liff, Walsh & Simmons
Frost & Associates

SILVER

Hartman Executive Advisors
M&T Bank
PNC Bank

BRONZE

Boyd, Filter, Caldwell,
Peterson Group - Merrill
Lynch
Goldin Group
Iliff, Meredith, Wildberger,
Brennan

JLR Design Consultants, Inc.
Level One Architects
Premiere Planning Group
Progressive Title
Severn Savings Bank
Tensley Consulting, Inc.
Travis Gray - Coldwell Banker
Weisman Electric

SHOOTING STATIONS

Bank of Glen Burnie
Dr. Vernon Sheen
Fathom Realty
FMB Laundry, Inc.
Haselman Quality Air HVAC
Poplmpak, Inc.

Vine Arts

Great food, local wine, and art made for a beautiful afternoon at Vine Arts on Saturday, November 10. Over 60 community members, artists, and staff enjoyed an afternoon at The Vineyards at Dodon in Davidsonville, MD. We were honored to have Plein Air artist, Deb Watson, who is an award-winning artist from Calvert County. She painted a beautiful countryside landscape that was auctioned at the event.

Honorary Chair: Senator Ed Reilly

The hard work of our artists and your contributions allowed us to raise \$11,000 to help the people we support.

2018 ARTIST PANEL

Ryan D'Ambrosio
Deena Kilmon
Kristina McGraw
Renee Mehl
Susan Picard
John Sheehan
Cynthia Veiner-Hoff
Deb Watson

THANK YOU EVENT PARTNERS!

- FatCat Studios, Inc.
- Homestead Gardens
- Real Food, Inc.
- The Vineyards at Dodon
- What's Up? Media



Thank You Corporate Sponsors!

GOLD

Kelly Benefit
Strategies

SILVER

M&T Bank
Rosenthal &
Associates

BRONZE

Hartman Executive
Advisors

BUILDING OUR
Future



List of Donors

July 1, 2017 - November 15, 2018

VISIONARY

(\$100,000 and above)

Anne Arundel County Local Development Council
The Harry and Jeanette Weinberg Foundation Inc.

DIVERSITY

(\$50,000 and above)

Anne Arundel County Department of Aging and Disabilities

COMMUNITY

(\$25,000-\$49,999)

The Bowen Foundation for Autism
Community Foundation of Anne Arundel County

INCLUSION

(\$10,000-\$24,999)

Tara Balfe Clifford

PEOPLE FIRST

(\$5,000-\$9,999)

Alco Pharmacy
BuilderGuru Contracting/
Gardiner & Gardiner Contracting
Stephan and Lisa Brennan
Chuys Fine Tex-Mex
Corvette Annapolis
The Tharp Family
Iliff, Meredith, Wildberger,
and Brennan, P.C.
Liff, Walsh & Simmons
Lee Stierhoff
M&T Bank

SELF-DETERMINATION

(\$2,500-\$4,999)

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Kimberly Curry
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Kelly Benefits Strategies
Lecompte Construction
Bill & Elaine Phillips
Rohrs Mechanical, LLC
David & Carol Rosenthal
Safeway
St. Margaret's Church

OPPORTUNITY

(\$1,500-\$2,499)

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Kathy & Bill Creighton
Goldin Group
Hartman Executive Advisors
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Stephen Holt
Howard Tech Advisors, LLC
The Jaklitsch Law Group
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Level One Architects, LLC
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Merrill Lynch
PNC Financial Services
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Carpaccio's Tuscan Kitchen
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Travis Gray-Coldwell Banker
JLR Design Consultants, Inc.
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Darla Lamanca
Mullen, Sondberg, Wimbish & Stone
Progressive Title Corporation
Rosenthal & Associates
St. Bernadette Parish
Denise Stephanos
Tensley Consulting, Inc.
Deb Terhune
United Way of Queen Anne's County
Weisman Electric Company

EQUITY

(\$500-\$999)

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Branch Banking & Trust
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Tim & Lori Gough
Otts Hicks
J. M. Mullen Electrical Service
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Michael Kelly
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Maryland Catholic Conference
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Mutual of America
Odenton Family Dentistry
Nick Peterson
Anthony & Sylvan Pools
PopImpak Inc.
Alexander & Sandra Rossbach
The Sandridge Family
Severn Savings Bank
James Stevens
Steve Summerfelt
Ed & Pat Worff

ADVOCATES

(\$250-\$499)

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Dan & Heidi Berlin
Tom & Mary Berlin
Drew Breittholz
Rob Brilliant
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John & Barbara Burroughs
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Chesapeake Telephone Systems, Inc.
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Bill Harrison
Kent Island Elks Lodge #2576
Mo' Better Lawns, LLC
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Robert Park
The Patterson Family
Potter Burnett Law: Maryland Personal Injury Attorneys
Cindy Radulovich
Jonathon & Matthew Rondeau
Jason Edelen & Jodie Sandel
Danny Schaub
Steven Schuh
Vernon Sheen
Stan & Joes American Grill
Steven Terry
Debra Watkins
Tim & Rebecca White

We have made every effort to be as accurate as possible in compiling our lists of donors. If your name or business has been listed incorrectly or omitted, please contact our Advancement Office and accept our very sincere apologies.

INDEPENDENCE (\$100-\$249)

Anonymous
101 Mobility
Clint Allgair
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Donna Benton
Angela Berry
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Rick Brady
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Centric Business Systems
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Jonathan Vaccarelli
Anthony Vertuno
Deborah Watson
David Webb
John Wheeler
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Lauren Young

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Dionne Naval Allen
Lisa Almagro
Amazon Smile
Pamela Arey
Theresa Barrick
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Kara Brummell
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Tamla Williams
Ashley Williamson
Carrie Windell
Patti Wolfe
Cecil Woodard, II
Cynthia Vienerhoff
Anita Vincent

Building Our Financial Strength

ASSETS

Consolidated Statement of Financial Position | July 1, 2017 - June 30, 2018

CURRENT ASSETS	2018	2017
Cash & Cash Equivalents	\$ 10,174,167	\$ 9,595,708
Investments	2,695,462	2,113,345
Due from State of Maryland	196,515	22,915
Accounts Receivable, Other	58,458	93,729
Accounts Receivable, Clients, Net of Allowance for Doubtful Accounts	(8,194)	2,380
Unconditional Promises to Give	-	34,350
Prepaid Expenses	20,306	305,597
Total Current Assets	13,538,333	12,168,024
PROPERTY & EQUIPMENT NET		
Net of Accumulated Depreciation	13,538,333	9,043,548
OTHER ASSETS		
Unconditional Promises to Give, Net of Discount	\$ 31,659	\$ 27,825
Security Deposits and Escrows	248,152	211,982
Total Other Assets	279,811	239,807
Total Assets	\$ 26,954,858	\$ 21,451,379

LIABILITIES & NET ASSETS

Consolidated Statement of Financial Position (Cont.) | July 1, 2017 - June 30, 2018

CURRENT LIABILITIES	2018	2017
Accounts payable, trade	\$ 1,823,280	\$ 920,036
Due to State of Maryland	8,000,290	6,235,711
Accrued Vacation	288,480	213,607
Accrued Salaries and Related Taxes	1,420,861	1,086,622
Client Funds	133,191	93,116
Deferred Revenue	-	85,280
Capital Lease Obligations	156,720	88,171
Mortgages and Notes Payable	236,569	209,723
Total Current Liabilities	12,059,391	8,932,266
LONG-TERM LIABILITIES		
Capital Lease Obligations	\$ 435,708	\$ 252,206
Mortgages and Notes Payable, Net of Debt Issuance Cost	7,812,331	6,336,503
Participation Liability	73,522	114,607
Total Long-Term Liabilities	8,321,561	6,703,316
Total Liabilities	20,380,952	15,635,582
NET ASSETS		
Unrestricted	\$ 1,361,184	\$ 2,853,729
Unrestricted - Board Designated	-	500,000
Unrestricted - Investment In Plant	4,823,483	2,042,338
Temporarily Restricted	389,239	419,730
Total Net Assets	6,573,906	5,815,797
Total Liabilities and Net Assets	\$ 26,954,858	\$ 21,451,379

Our full audited financials and most recent 990 can be found at www.thearcccr.org.

Board of Directors

Laura Austin, *President*

RETIRED - ANNE ARUNDEL COUNTY PUBLIC SCHOOLS

Michele Tharp, *Vice-President*

PNC BANK

Rich Donoho, *Treasurer*

RETIRED - COMPUTER SYSTEMS GROUP

Kathy Creighton, *Secretary*

RETIRED - GOVERNMENT

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Ronnie Kurlander

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Jessica Sauers

Director of Operations,
Chesapeake Neighbors

*Listing of board members and senior leadership
is effective at publication print date.*

We Proudly Serve

- | | | |
|-----------------------|-----------------------|--------------------|
| » Anne Arundel County | » Kent County | » Talbot County |
| » Caroline County | » Queen Anne's County | » Wicomico County |
| » Dorchester County | » Somerset County | » Worcester County |



Central Chesapeake Region

thearcccr.org

t 410.269.1883 | **f** 410.384.4015

Follow Us On Social Media!

Connect, follow and have a conversation with us.



@thearcccr



@TheArcCCR



@thearcccr



The Arc Central
Chesapeake Region

**Headquarters &
Program Operations**
1332 Donald Ave
Severn, MD 21144

**Annapolis
Regional Office**
931 Spa Road
Annapolis, MD 21401

**Eastern Shore
Regional Office**
8626 Brooks Drive, Unit 306
Easton, MD 21601