2017 saw a year of transition for The Arc Central Chesapeake Region, and as the new CEO, I’m excited to share a look at the past year with you.

We are creating a community of support that extends to 6 counties, helps over 1,000 children and adults live engaged, independent lives and employs 321 staff. This year in review is our opportunity to express our gratitude for your generosity and your chance to read about how, together, we change lives for people with a disability in our community.

The Arc Central Chesapeake Region exists to empower people with disabilities to reach independence and to connect families and the community with the resources they need. Everyone who comes to The Arc comes with their own story and a vision for themselves. We bring together a set of supportive services that are equally individualized and personalized. Our staff act as mentor, coach, and friend with the people we serve. You’ll see those services reflected in the stories of Zhane, Jeff, and Julie.

But, many of the old stereotypes and attitudes have not changed, nor have the solutions designed to help people with a disability changed. So, in 2018, we’re renewing our commitment to providing solutions, support, and advocacy that disrupts the status quo. I’m honored for the opportunity to lead this bold vision and invite you to join us in this renewed commitment.

Jeff’s Story

Jeff lived his whole life in his family home. When his mother passed away, Jeff’s brother worried about finding the right living situation for him; one that resembled the family and community environment Jeff was used to. With the help of The Arc Central Chesapeake Region, Jeff was able to transition into a residential setting and has been happily living with roommates for the last year. With the help of his team leader and support staff, Jeff is able to continue participating in the activities he loves while living in a home where he is valued and comfortable.

Man, I really love living here. I really do. It’s just great.
JULIE’S STORY

Julie needed help. Between caring for her adult daughter, her ailing mother, and her full-time teaching position, she was overwhelmed and didn’t know where to turn. With the help of The Arc Central Chesapeake Region’s Family Services Team, Julie and her family were able to transition from part-time respite care, to full-time in home support services. Knowing that she has a reliable and knowledgeable helping hand, gives Julie peace of mind.

ZHANE’S STORY

Zhane has always had a passion for helping others. With the help of The Arc Central Chesapeake Region, Queen Anne’s County High School, and a very special teacher, Zhane is working hard to turn her passion into a career. As a para-professional at Queen Anne’s County High School, Zhane provides 1 on 1 support to students with disabilities. With the help of her job coach, Zhane is studying to pass the para-professional exam so that she can be licensed to work in any school.

“I love learning, and I really like working with kids and getting to help them learn.”

“Everyone at The Arc has really stepped up to help me get the help I needed.”
What started as a vision for the future six years ago is now a reality. We broke ground on our new Severn headquarters in October 2017 and are excited at the progress being made. Our new headquarters will be a model of accessibility, designed to meet the diverse needs of the people we serve, our community and staff. The 19,000 square foot renovation should be completed in time for a late summer 2018 move in.

**UPCOMING EVENTS**

**GOLF TOURNAMENT**
May 7, 2018
The Golf Course at South River

Ready to hit the greens? Then join us for our Annual Golf Outing as we celebrate 20 years of the golf tournament. It’s a day full of great food, friends... and golf! Enjoy breakfast from Chick-fil-a, lunch and dinner from Adam’s Ribs, and all you can drink beer, soda, and water.

**Pull! For The Arc**
September 28, 2018 | 9:00 a.m. – 2:00 p.m.
391 Pintail Point Farm Ln, Queenstown, MD

What better way to spend a day than shooting clays on the farm and raising money for a great cause! You don’t need to bring a thing. Your ticket includes ten stations, shells, guns, ear and eye protection and lunch. Register by September 12th for special pricing on individual and team registrations.

**VINE ARTS**
November 10, 2018 | 12:30 p.m. – 4:00 p.m.
391 Dodon Road, Davidsonville, MD
Join us at The Vineyards at Dodon for a locally sourced lunch, a tour of the vineyards and the chance to capture the essence of this beautiful location (all art mediums welcome). Your ticket includes lunch, wine, and the chance of a winery tour, or the opportunity to paint the private vineyards.

For additional information or questions, please visit thearcccr.org.
Dolores Brown
Nicole Buchnis
Holly Budd
Joseph Budge
Rummage Areonds
Robert Burkhart
John & Barbara Burnside
Jefferey Bvorge
Gerry Maguire
Heidi Bovis
Brennan, PC
Deborah Bowers
Hubert C. Bovis
Atlantic Biomedical
Stephen & Lisa Brennan
Mary & Tom Berlin
Heidi & Dan Berlin
Berman McAleer, LLC
Gary Bowers
Penny & George Beazley
BB and T
Pamela Lee
Brian Bush
Pamela Lewnes
Lori Bybee
Lee Bybee
Thomas Sullivan
Mike Bucey
Drew Bybee
Cristy Marchand
Bill Bybee
Karen Bynum
Sandra Pennoyer
Rex Bybee
Angie Bynum
Jeanette Bybee
St. Bernadette Parish
Pamela Bybee
Dr. Robert & Mary Stag
Mark Bybee
Michael Ledson
Kimberly Scheidle
John Bybee
Maryann Montgomery
Beate Kreiner
Karen Askew-Haab
George Lefkowitz
Kurt Austin
Mary & Tom Berlin
Henderson
Brenna, PC
Brenna, PC
Mary & John Berlin
Diane & Jim McComb
Bob & Betty Keeley
Kevin Bohn
Kris Kadlec
John Bohn
Kathy Smith
Kent Island Elks Lodge
Tom Bohlman
Ann Bohn
James Donlon
Kathleen Creighton
Terry Coward
Richard Donlon
Brennan, PC
Zacudio
Brennan, PC
Floyd Garrett
Stephen & Esther Hoffman
Mary Kirkpatrick
Joyce Baxter
Brennan, PC
Mary Ann Koller
David Berman
Douglas Gefre
Joseph & Judith Lamancara
Kevin Bohn
Margaret Swift
Garrett Cutler
Kathy Story
Kim Curry
Bob & Karen Fitzgerald
Cheryl Malone
Brennan, PC
Cheyenne Sky
Curtis C. Bare
The Powder Family
Brennan, PC
Brian Curry
Jace Dumont
Julianna Berman
Brennan, PC
Barbara Drapet
Ashley Dorsey
Kurt Austin
Mary & Tom Berlin
Brennan, PC
Mary & John Berlin
Diane & Jim McComb
Bob & Betty Keeley
Kevin Bohn
Kris Kadlec
John Bohn
Kathy Smith
Kent Island Elks Lodge
Bob & Betty Keeley
Kris Kadlec
John Bohn
Kathy Smith
Kent Island Elks Lodge
## FY17 FINANCIALS

### ASSETS
Consolidated Statement of Financial Position | June 30, 2017

<table>
<thead>
<tr>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>$9,955,708</td>
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<tr>
<td>Investments</td>
<td>2,113,345</td>
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<tr>
<td>Due from State of Maryland</td>
<td>22,913</td>
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<tr>
<td>Accounts Receivable, Other</td>
<td>93,729</td>
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<tr>
<td>Due from State of Maryland</td>
<td>22,915</td>
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<tr>
<td>Accounts Receivable, Net of Allowance for Doubtful Accounts</td>
<td>93,729</td>
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<tr>
<td>Unconditional Promises to Give</td>
<td>34,350</td>
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<tr>
<td>Prepaid Expenses</td>
<td>305,597</td>
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<tr>
<td>Total Current Assets</td>
<td>$12,168,024</td>
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<tr>
<td>Net Assets</td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>$2,853,729</td>
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<tr>
<td>Unrestricted - Board Designated</td>
<td>500,000</td>
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<tr>
<td>Unrestricted - Investment In Plant</td>
<td>2,042,338</td>
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<tr>
<td>Temporarily Restricted</td>
<td>419,710</td>
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<tr>
<td>Total Net Assets</td>
<td>5,815,787</td>
</tr>
<tr>
<td>Total Liabilities and Net Assets</td>
<td>$21,451,379</td>
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</tbody>
</table>

### LIABILITIES & NET ASSETS
Consolidated Statement of Financial Position (Cont.) | June 30, 2017

<table>
<thead>
<tr>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable, Trade</td>
<td>$920,036</td>
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<tr>
<td>Due to State of Maryland</td>
<td>6,235,711</td>
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<tr>
<td>Accrued Vacation</td>
<td>213,607</td>
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<tr>
<td>Accrued Salaries and Related Taxes</td>
<td>1,086,622</td>
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<tr>
<td>Client Funds</td>
<td>93,116</td>
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<tr>
<td>Deferred Revenue</td>
<td>85,280</td>
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<tr>
<td>Capital Lease Obligations</td>
<td>$252,206</td>
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<tr>
<td>Mortgages and Notes Payable</td>
<td>500,000</td>
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<tr>
<td>Total Current Liabilities</td>
<td>$8,932,266</td>
</tr>
<tr>
<td>Long-Term Liabilities</td>
<td></td>
</tr>
<tr>
<td>Capital Lease Obligations</td>
<td>$252,206</td>
</tr>
<tr>
<td>Mortgages and Notes Payable, Net of Debt Issuance Cost</td>
<td>500,000</td>
</tr>
<tr>
<td>Total Long-Term Liabilities</td>
<td>500,000</td>
</tr>
<tr>
<td>Total Liabilities</td>
<td>$15,635,582</td>
</tr>
</tbody>
</table>

### Other Assets
Unconditional Promises to Give, Net of Discount | $27,625 | $13,983 |
Security Deposits and Escrows | 211,982 | 174,438 |
Total Other Assets | 239,607 | 188,421 |
| **Total Assets** | **$21,451,379** | **$17,548,941** |